

## PURCHASE ORDER

I, the undersigned, Rintsje Bosch, legal representative of the entity Bookatrekking.com B.V., registered under the number 71743650, confirm that I have read and understood the attached general terms and conditions of engagement and the pricing terms detailed below.

I agree to these terms, particularly the payment collection mandate included therein, and I accept to enter into a partnership with Decathlon Experience as of the 20 day of the month of January in the year 2026, in accordance with these terms.

Commission on Bookings (on the total sales amount including VAT)	Registration Fees for the Decathlon Travel Platform
15%	Offered

(Note: The commission rate specified in this purchase order takes precedence over the rate generally indicated in the general terms and conditions of engagement.)

### Key Commitments of the Partner:

- **Cancellation Fees:** No cancellation fees should be applied more than 30 days prior to departure. From D-30 onward, your own cancellation policy will apply.
- **Booking Fees:** No additional booking fees should be charged on top of the sale price displayed on the website.
- **Rate Parity Principle:** Prices offered on Decathlon Travel must not exceed those offered via direct sales or to other resellers.
- **Partnership Integrity and Direct Sales:** In cases of direct sales between the partner and a client introduced by Decathlon Travel, the partner commits to declaring the booking to Decathlon Travel and paying the corresponding commission, unless the client had previously contacted the partner directly, in which case acceptable proof will be required.

**Key Commitments of Decathlon Travel:**

- **Automated Platform:** Decathlon Travel will provide an automated booking platform enabling the sale of the partner's trips, along with any optional add-ons, minimizing the need for manual intervention from the partner.
- **Payment Collection:** Decathlon Travel commits to collecting the total amount owed by the client no later than one month prior to the departure date. Collected amounts will be transferred to the partner on the 15th of the month following receipt of payment.
- **Support:** To optimize the performance of each trip, Decathlon Travel provides a dedicated team for the partner, including an account manager, a publishing manager, and a booking agent specially trained on the partner's products.

In addition to these mutual commitments, you will find our performance and quality objectives outlined in the annexes.

**Place:** Leeuwarden, the Netherlands

**Date :** ..../..../..... 20 jan. 2026

**Partner's Signature:**

  


Decathlon Experience SAS  
RCS No. 883 875 411  
Travel Operator Registration No.: IM059200006  
Represented by its Managing Director, Estelle Verdier

## Annex I: Minimum Service Level Standards for the Decathlon Travel Platform

To provide the best experience for our visitors, we require the following from our partners. → **Maximum**

**Responsiveness:** Every customer inquiry must receive a response within **48 to 72 hours** (e.g., providing a quote within 48 hours, confirming a reservation within 72 hours). If it is impossible to satisfy the customer within this timeframe (e.g., due to a complex manual quote or difficulty obtaining a final confirmation), the partner must still respond to the customer within **48 hours**, explain the reason for the delay, and commit to a new timeline for delivering the final response.

Nota Bene: This rule implies that the partner must not be unreachable for more than **72 consecutive hours**. In the event of an exceptional closure lasting longer than 72 hours, and to avoid hindering sales, the trips will automatically switch to **free-sale mode**. All reservations will then be automatically confirmed by the Decathlon Travel customer service team.

→ **Operational Excellence:** Booking incidents must remain extremely rare. Examples of booking incidents include :

- ◆ Cancellation due to insufficient participants.
- ◆ Cancellation due to lack of availability, despite availability being shown online.
- ◆ Pricing errors requiring additional charges to be collected from the customer after the booking.